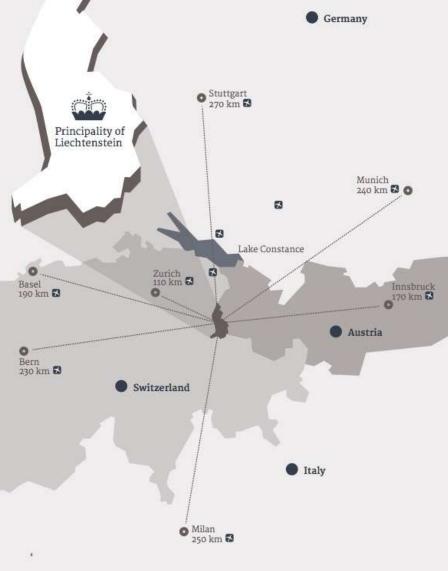
## BUSINESS BREAKFAST – LIECHTENSTEIN Bratislava, 14.02.2019





## Financial Centre Liechtenstein





# Financial Centre Liechtenstein – important milestones

- **1861** First bank established
- **1923** Swiss Franc was introduced as an official currency
- 1923 Signing of custom treaty with Switzerland
- **1995** Liechtenstein joined European Economic Area
- 2009 Commitment to the OECD standards on cooperation in tax matters (white money strategy)
- 2011 New taxation law comes into force
- 2014 Liechtenstein signs a multilateral agreement for the automatic exchange of tax information along with 50 other countries
- 2015 Liechtenstein and the European Commission sign the Agreement on the automatic exchange of information (AEoI)
- 2016 BEPS: The Government adopts report and proposal for amendment of the Tax Act



# Financial Centre Liechtenstein – key characteristics

- Over **150 years** of experience
- 14 banks with average Tier 1 capital ratio of 21.3 % (as of May 2016)
- Worldwide assets under management 210 bn CHF, of which CHF 121 bn managed in Liechtenstein
- 56 bilateral tax treaties (incl. Czech Republic, Germany, Austria and the UK)
- One location, two markets (Switzerland, EEA)
- **One-stop shop** for financial services
  - Banks, insurers, investment and fund companies, asset managers, fiduciaries
- Stability in times of changes
- Strongly diversified economy
- FinTech hub strongly supported by local regulator

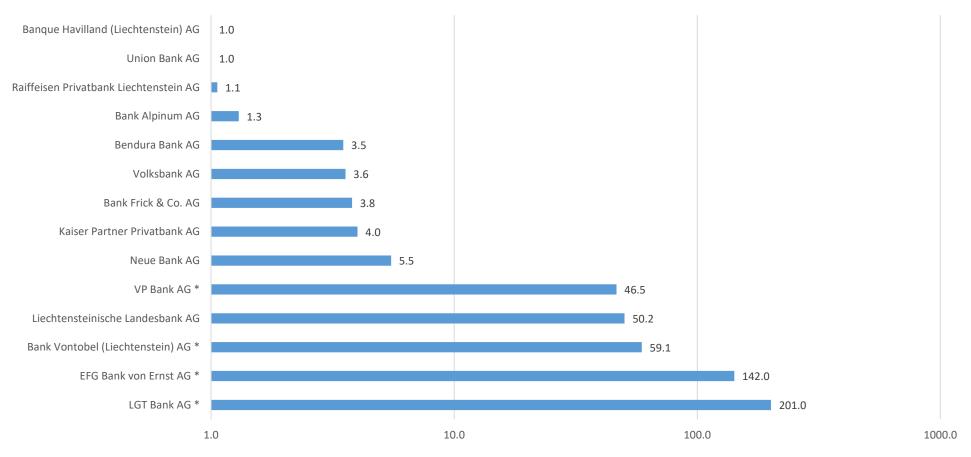


## **Banking Centre Liechtenstein**

- 1. Banks with the **best capitalization in Europe** and worldwide
- 2. Banking center without state aid
- 3. Market access to Switzerland and the European Economic Area
- 4. Concentration on core competencies in Private Banking
- 5. Liechtenstein's **AAA-rating**
- 6. Strongly **diversified national economy** combined with a Financial centre that adds high value
- 7. Stable political framework conditions
- 8. Consistent, predictable and credible international cooperation in tax matters
- 9. Recognized supervision and regulated financial center
- 10. Highly competitive and sustainable, innovative location



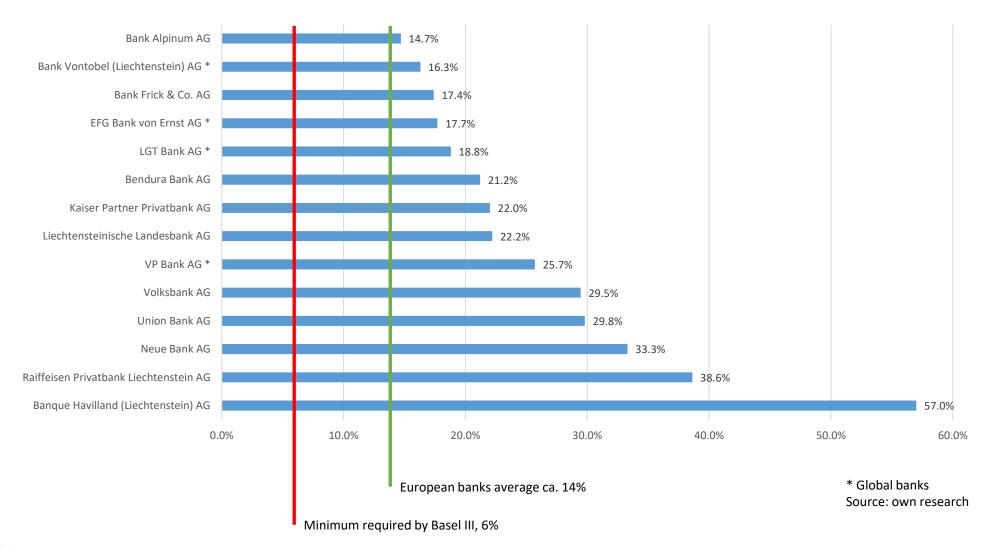
#### Banking Centre Liechtenstein Assets Under Management



\* Global banks Source: own research



#### Banking Centre Liechtenstein Tier 1 – Capital Ratio

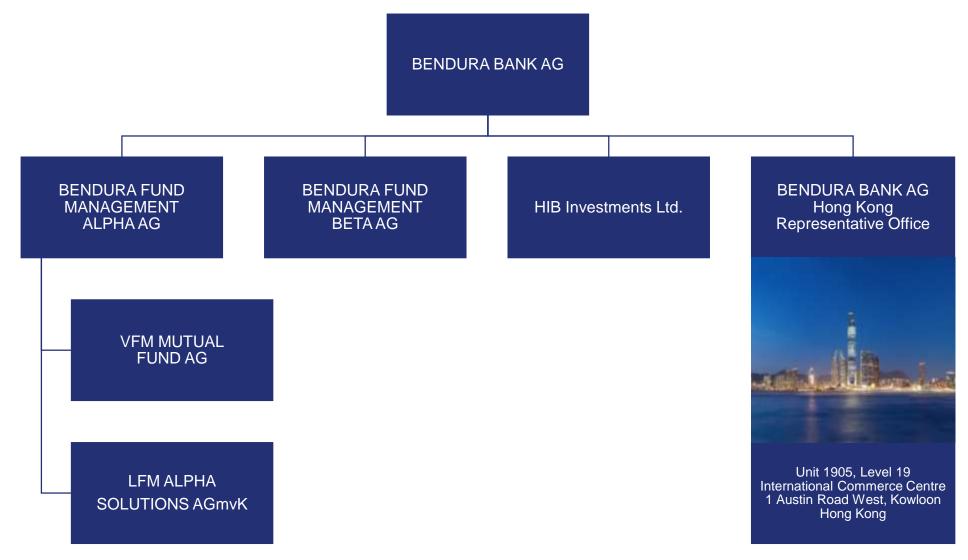




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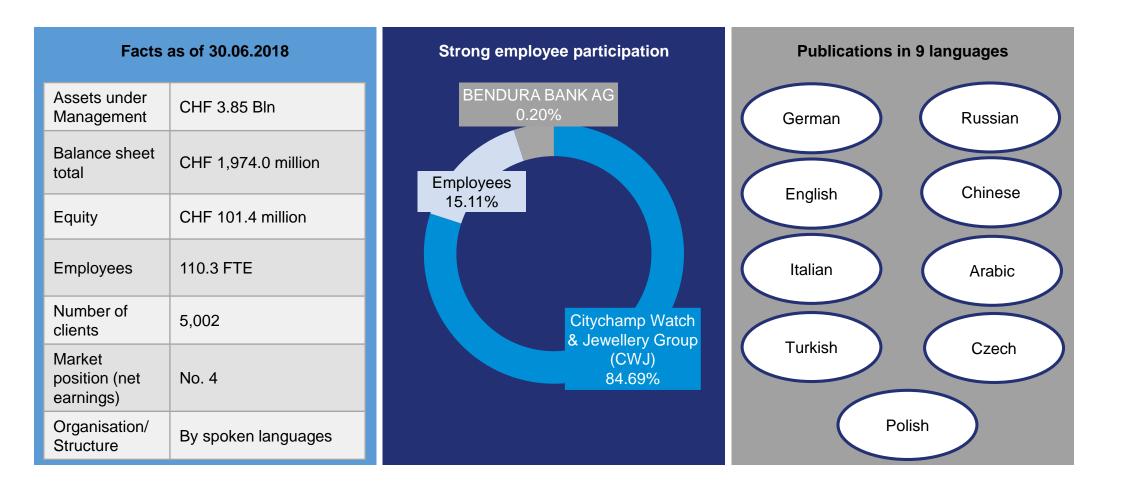
## Introduction to BENDURA BANK AG

#### BENDURA GROUP Group Organisation Structure





### BENDURA BANK AG Facts, Employee participation, Publications



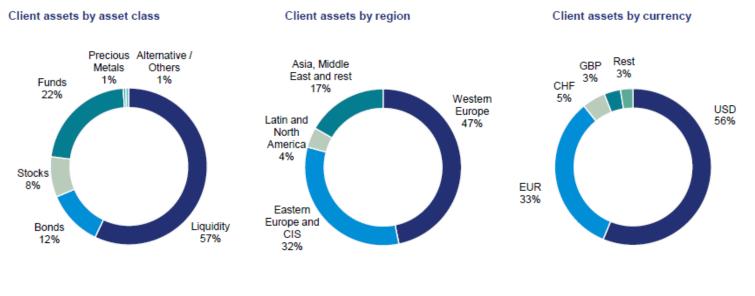


### BENDURA BANK AG Key Figures at a Glance

| In CHF million                                     | 2014    | 2015    | 2016    | 2017    | HY2018  |
|--|---------|---------|---------|---------|---------|
| IN GHE HUNDE                                       | 2014    | 2015    | 2010    | 2017    | H12010  |
| Total operating income                             | 42.4    | 43.9    | 46.3    | 45.7    | 27.4    |
| Net interest income                                | 6.3     | 5.3     | 10.2    | 12.0    | 10.5    |
| Current income from securities                     | 1.0     | 0.0     | 0.5     | 1.0     | 0.5     |
| Net commission and fee income                      | 28.6    | 30.2    | 26.5    | 23.7    | 12.8    |
| Income from financial transactions                 | 6.4     | 8.3     | 8.0     | 8.0     | 3.5     |
| Other ordinary income                              | 0.1     | 0.1     | 1.1     | 0.9     | 0.1     |
| Administrative expense                             | -20.2   | -23.2   | -26.7   | -24.8   | -12.7   |
| Personnel expense                                  | -13.0   | -14.0   | -17.5   | -17.5   | -8.8    |
| General expense                                    | -7.3    | -9.2    | -9.2    | -7.3    | -3.9    |
| Gross income                                       | 22.2    | 20.7    | 19.6    | 20.8    | 14.7    |
| Depreciation, valuation adjustments and provisions | -2.7    | -12.4   | 8.6     | -1.6    | -1.3    |
| Income taxes                                       | -2.3    | -2.3    | -2.2    | -2.3    | -1.6    |
| Net profit   | 17.1    | 6.0     | 26.0    | 17.0    | 11.8    |
| Total assets                                       | 1'997.3 | 1'671.0 | 1'475.5 | 1'919.3 | 1'974.0 |
| Total liabilities                                  | 1'941.3 | 1'611.4 | 1'389.9 | 1'821.3 | 1'872.6 |
| Total shareholders' equity                         | 53.6    | 59.6    | 85.6    | 98.0    | 101.4   |
| Return on shareholders' equity                     | 29.9%   | 14.7%   | 38.9%   | 21.0%   | 27.0%   |
| BIS Tier-1 ratio                                   | 9.6%    | 16.0%   | 19.1%   | 21.2%   | 21.4%   |
| Total capital ratio                                | 10.9%   | 18.3%   | 20.1%   | 21.5%   | 21.4%   |
| Total client assets                                | 3'945.1 | 3'513.5 | 2'761.3 | 3'575.4 | 3'845.7 |
| Net new money                                      | 670.1   | -360.4  | -674.6  | 512.4   | 3.1     |
| Employees, as full-time equivalents (FTE)          | 83.5    | 89.2    | 90.7    | 103.1   | 110.3   |
| Operating income per FTE, in CHF 1,000             | 535.5   | 508.5   | 514.9   | 471.2   | 514.0   |
| Average personnel expense per FTE, in CHF 1,000    | 163.4   | 162.3   | 194.0   | 181.0   | 164.8   |
| Commission margin, in basis points                 | 80.3    | 81.0    | 84.4    | 74.9    | 69.2    |
| Cost/Income ratio                                  | 47.7%   | 52.8%   | 57.6%   | 54.4%   | 46.3%   |
|  |         |         |         |         |         |

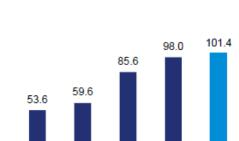


#### BENDURA BANK AG Key Financials



Total client assets, in CHF million



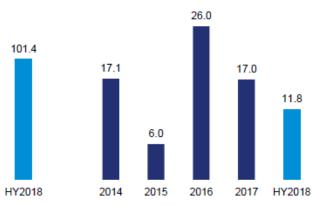


2014

2015

Shareholders' equity, in CHF million

Net profit, in CHF million





2016

2017

#### BENDURA BANK AG Financial Services



- Accounts: Individual, Entity, Merchant, Escrow
- Asset Management (Discretionary)
- Credit Cards
- Custody Services
- Depositary for Liechtenstein Funds
- Deposits: Call, Time, Fiduciary
- Family Office
- Internet Banking
- Investment Advice
- Investment Funds: BENDURA Global Share Fund
- Loans: Lombard, Mortgage
- Paying Agent for Securities: Stocks, Bonds
- Private Label Funds: Administration, Asset Management, Custody, ISIN-Numbers
- Trading: Securities, Foreign Currencies, Precious Metals

- German Spanish
  - Croatian
    Greek
  - Lithuanian
    - Mandarin

Language Skills

- Cantonese
  - Polish
- Portuguese
  - Russian
  - Serbian
  - Slovak
  - Slovenian
- Italian Latvian

Azeri

Czech

English

Turkish

French

Ukrainian

Georgian

Hungarian



#### Main Shareholder: Citychamp Watch & Jewellery Group Limited Facts, Brands, Member of Board

| Facts  | Brands             |               | Member of the Board |  |  |
|--|--------------------|---------------|---------------------|--|--|
| Distributes its products in over 5100 own retail outlets | BENDURA<br>BANK AG | Corum         |                     | HON Kwok Lung<br>(Chairman)<br>Principal shareholder   |  |
| Business Model covers the whole value added chain        | Eterna             | Rotary        |                     | and Chairman of<br>Citychamp Watch &<br>Jewellery Group<br>Limited and Citychamp<br>Dartong Co Ltd.<br>Member of the National<br>Committee of the 12th<br>Chinese People's<br>Political Consultative<br>Conference.<br>"Person of the Year<br>2011" at "Leaders of<br>2011", an event<br>organised by All<br>Leaders Publication<br>Group. |  |
| Head office is in Kowloon, Hong Kong                     | Dreyfuss & Co      | J&T Windmills |                     |  |  |
| app. 4'910 employees (30.06.2018)<br>ISIN: KYG2161T1004  | Rossini            | EBOHR         |                     |  |  |
| www.citychampwatchjewellery.com/en/                      | KANA               | EC            |                     |  |  |



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